

# Tommy Sanford

## Work Experience

### SUPPLY CHAIN MANAGER

#### Background & Profile

Highly organized Supply Chain Manager with over six years' experience, specializing in, shipping and receiving, inventory and distribution, maintaining databases, procurement and planning while providing effective customer service and maintaining enduring relationships. Providing effective communication, while maintaining the ability to problem solve, be adaptable, and maintain accountability of both personnel and equipment. I had been working in different areas allowing me to understand the core aspects of the supply chain processes needed to achieve customer satisfaction goals.

#### Notable Skills

Lighting, Camera Operation, Storyboarding, Production, Story Development, Color Correction/Grading, Video Editing, Music and Audio Production

#### Call me here:

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#### SUPPLY CHAIN MANAGER

Viking Fence Co, Decker, WY | Feb. 2015 - Present

- Production & Demand Planning: Coordinate and execute production priorities with manufacturing partners to meet stock demands.
- Reduced freight cost by 15% through freight contracts renegotiation with brokers.
- Set and controlled a shipping budget of \$4000 for the optimization of quarterly processes and subordinate bonuses.
- Implemented standard process improvement procedures to guide product development stages.

#### SUPPLY CHAIN MANAGER

Omnilife, Decker, WY | Jul. 2013 - Mar. 2015

- Daily negotiations with global suppliers ensuring on-time delivery and quality performance.
- Improved OTD by 15% through root cause analysis and improved factory flow.
- Created key bottleneck capacity modules to better utilize resources.
- Developed a statistical process to calculate safety stocks for 120,000 items.
- Initiated a regular quarterly full cycle count process. Accuracy improved by over 20%.
- Developed & reconciled worldwide sales forecasts for all geographies.
- Collaborated with worldwide factories regarding capacity, constraints and headroom.

#### SUPPLY CHAIN MANAGER

Perma Seal Basement Systems, Inc | Sept. 2013 - Mar. 2013

- Developed and monitored KPI's and various metrics for department operations.
- Monitored and adjusted department productivity to align with budget targets.
- Posted an average of \$1.5 million in supply savings each year over the last 4 years.
- Sustained employee engagement in the 80th percentile, while reducing the average turnover rate from 13% to 9%.

## Academic Highlights

#### M.S. IN SUPPLY CHAIN MANAGEMENT

The University of Wyoming, Decker, WY

